

L2
11/95

Lobbyist Monthly Expense Report
 (as required by Chapter 397, 1995 Session Laws)

DATE FILED PDC

DEC 14 2017

1. Lobbyist Name
Pierce Consulting Services, LLC

Mailing Address
P. O. Box 4410

City State Zip + 4
Tumwater WA 98501

New Address? Yes No

2. This report is for the period **November 2017** (Month) (Year)
 This report corrects or amends the report for _____ (Month) (Year)

Business Telephone
(360) 860-2729

ALL COMPLETE THIS PART			COMPLETE IF YOU HAVE MORE THAN ONE EMPLOYER		
Include all reportable expenditures by lobbyist and lobbyist's employer for or on behalf of the lobbyist incurred during the reporting period			Amount attributed to each employer		
Expense Category	TOTAL AMOUNT THIS MONTH All employers plus own expense (Columns a + b + c + d and attached pages)	Amounts paid from lobbyist's own funds, not reimbursed or attributed to an employer. Column A	Employer No. <u>1</u> Column B	Employer No. <u>2</u> Column C	Employer No. <u>3</u> Column D
3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$ 34,425.20		\$ 3,000.00	\$ 2,500.00	\$ 1,812.06
4. PERSONAL EXPENSES for travel, food and refreshments	539.36	\$			
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)	194.28				
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)	28,900.22	150.22		11,000.00	
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)	3,000.00				187.94
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$ 67,059.06	\$ 150.22	\$ 3,000.00	\$ 13,500.00	\$ 2,000.00

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES
- No. 1 (B) The Everett Clinic
 - No. 2 (C) Bristol-Myers Squibb (BMS)
 - No. 3 (D) WA State Opportunity Scholarship (WSOS)
12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.

Subject Matter, Issue or Bill No.	Legislative Committee or State Agency Considering Matter	Employer Represented
Health Care, Fiscal, Bus&Con. Aff	Fiscal, OFM, HCA	Everett
Health Care, Fiscal, Bus&Con. Aff	Fiscal, DOR, OFM, Health Care	BMS
Higher Education, Education	Fiscal, OFM	WSOS

Continued on attached pages

13. Of the time spent lobbying, what percentage was devoted to lobbying: the Legislature 80% State Agencies 20%.

14. TERMINATION: (COMPLETE THIS ITEM ONLY IF YOU WISH TO TERMINATE YOUR REGISTRATION)

Date registration ends: _____ Employer's name: _____

I understand that an L-2 report is required for any month or portion thereof in which I am a registered lobbyist. I also understand that once I have terminated my registration, I must file a new registration prior to lobbying for that employer in the future. All registrations terminate automatically on the second Monday in January of each odd numbered year.

CERTIFICATION

I certify that this report is true and complete to the best of my knowledge.

LOBBYIST SIGNATURE

DATE

Cladi Halverson (2/13/11)

CONTINUE ON NEXT PAGE

Lobbyist Name

Pierce Consulting Services, LLC

Reporting Period

November 2017
(Month) (Year)

15. Itemize all of the following expenditures that were incurred by lobbyist or lobbyist employer(s) for legislators, state officials, state employees and members of their immediate families. Show the actual amount incurred for each individual or the amount fairly attributed to each.

- Entertainment expenditures exceeding \$25 per occasion (including lobbyist's expense) for meals, beverages, tickets, passes, or for other forms of entertainment.
- Travel, lodging and subsistence expenses in connection with a speech, presentation, appearance, trade mission, seminar or educational program.
- Enrollment and course fees in connection with a seminar or educational program.

Lobbyists must provide an elected official with a copy of the L-2 or Memo Report if the lobbyist reports: 1) spending on one occasion over \$50 for food or beverages for the official and/or his or her family member(s); or 2) providing travel, lodging, subsistence expenses or enrollment or course fees for the official and, if permitted, the official's family.

Date	Names of all Persons Entertained or Provided Travel, etc.	Description, Place, etc.	Sponsoring Employer	Amount
				\$
N/A	Total expenses itemized on attached Memo Reports			

Continued on attached pages.

16. If a monetary or in-kind contribution exceeding \$25 was given or transmitted by the lobbyist to any of the following, itemize the contribution below or on a Memo Report: local and state candidates or elected officials; local and state officers or employees; political committees supporting or opposing any candidate, elected official, officer or employee or any local or state ballot proposition. If a contribution exceeding \$25 was given to the following, itemize the contribution below: a caucus political committee; a political party; or a grass roots lobbying campaign.

Date	Name of Individual or Committee Receiving Contribution	Source of Contribution	Amount
			\$
N/A	Total contributions itemized on attached Memo Reports		

If contributions were made directly by a political action committee associated, affiliated or sponsored by your employer, show name of the PAC below. (Information reported by PAC on C-4 report need not be again included in this L-2 report.)

Continued on attached pages.

PAC Name _____

17. Expenditures for: a) political advertising supporting or opposing a state or local candidate or ballot measure; or b) public relations, telemarketing, polling or similar activities that directly or indirectly are lobbying-related must be itemized by amount, vendor or person receiving payment, and a brief description of the activity. Itemize each expenditure on an attached page that also shows lobbyist name and report date. Put the aggregate total of these expenditures on line 8.

18. Payments by the lobbyist for other lobbying expenses and services, including payments to subcontract lobbyists, expert witnesses and others retained to provide lobbying services or assistance in lobbying and payments for grass roots lobbying campaigns (except advertising/printing costs listed in Item 7).

Date	Recipient's Name and Address	Employer for Whom Expense was Incurred	Amount
11/5/17	Jessica Fortescue	3,4,5,7,8,10,12,13,14,15,16	\$ 3,000.00

Continued on attached page

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3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$		\$ 3,624.12	\$ 2,718.09	\$
4. PERSONAL EXPENSES for travel, food and refreshments		\$	251.10		
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)			11.18		
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)					
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)			375.88	281.91	
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$	\$	\$ 4,262.28	\$ 3,000.00	\$

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES

No. 4 (B) **Microsoft Corporation**

No. 5 (C) **CNSI**

No. ___ (D)

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.

Subject Matter, Issue or Bill No.	Legislative Committee or State Agency Considering Matter	Employer Represented
Tech, Ed, Bus & Cons. Affairs Bus & Cons Affairs, Fiscal, HC	Tech, Ed, Energy & Utilities, Labor HCA, State Government	Microsoft Corporation CNSI

Continued on attached pages

13. Of the time spent lobbying, what percentage was devoted to lobbying. the Legislature 80% State Agencies 20%.

14. TERMINATION: (COMPLETE THIS ITEM ONLY IF YOU WISH TO TERMINATE YOUR REGISTRATION)

Date registration ends: _____ Employer's name: _____

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CERTIFICATION

I certify that this report is true and complete to the best of my knowledge.

LOBBYIST SIGNATURE: *C Indu Halukhan* DATE: *12/13/17*

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3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$		\$ 3,624.12	\$ 2,718.09	\$
4. PERSONAL EXPENSES for travel, food and refreshments		\$			
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)					
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)					
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)			375.88	281.91	
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$	\$	\$ 4,000.00	\$ 3,000.00	\$

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES

No. 7 (B) **Vulcan, Inc.**

No. 8 (C) **Delta Dental of WA (dba Arcora)**

No. ____ (D)

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.

Subject Matter, Issue or Bill No.	Legislative Committee or State Agency Considering Matter	Employer Represented
Fiscal, Land Use, Bus&ConAff.	Fiscal, OFM, Transp,Energy&Utilities	Vulcan
Fiscal, Health Care, Hum.Serv.	Fiscal, Health Care, Human Services	WDS

Continued on attached pages

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I certify that this report is true and complete to the best of my knowledge.

LOBBYIST SIGNATURE **Claudia H. Hunsicker** DATE **12/13/17**

CONTINUE ON NEXT PAGE

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3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$		\$ 1,812.06	\$	\$ 1,970.61
4. PERSONAL EXPENSES for travel, food and refreshments		\$	38.06		
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)					
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)					
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)			187.94		204.39
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$	\$	\$ 2,038.06	\$	\$ 2,175.00

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES
 No. 10 (B) Washington Forest Protection Association (WFPA)
 No. (C)
 No. 12 (D) Washington Roundtable

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.

Subject Matter, Issue or Bill No.	Legislative Committee or State Agency Considering Matter	Employer Represented
Fiscal, NatRes, Bus&Cons.Aff.	Fiscal, Natural Resources, Environment	WFPA
Fiscal, Ed, Bus&Cons.Aff.	Fiscal, Education, DoR, OFM	Washington Roundtable

Continued on attached pages

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CERTIFICATION

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LOBBYIST SIGNATURE: *Cindy Helms* DATE: *12/13/17*

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3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$		\$ 2,491.58	\$ 2,718.09	\$ 3,624.12
4. PERSONAL EXPENSES for travel, food and refreshments		\$			250.20
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)					183.10
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)			17,750.00		
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)			258.42	281.91	375.88
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$	\$	\$ 20,500.00	\$ 3,000.00	\$ 4,433.30

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES

No. 13 (B) Washington Wholesale Druggists Association (WWDA)

No. 14 (C) Russell Investments

No. 15 (D) Comcast Cable Communications

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.

Subject Matter, Issue or Bill No.	Legislative Committee or State Agency Considering Matter	Employer Represented
Fiscal, Tax, Health Care, HumServ.	Fiscal, Tax, Health Care, Bus&Cons.Aff.	WWDA
Fiscal, StGovt, Bus&Cons.Aff.	Fiscal, DoR, OFM	Frank Russell Company
Telecom, Bus&Cons.Aff.	Telecom, Energy&Utilities, Fiscal	Comcast

Continued on attached pages

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LOBBYIST SIGNATURE

DATE

Christi Helmer 12/15/17

CONTINUE ON NEXT PAGE

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3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$		\$ 1,812.06	\$	\$
4. PERSONAL EXPENSES for travel, food and refreshments		\$			
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)					
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)					
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)			187.94		
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$	\$	\$ 2,000.00	\$	\$

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES
 No. 16 (B) **WA Charters Action (WCA)**
 No. ____ (C)
 No. ____ (D)

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.
- | | | |
|-----------------------------------|--|----------------------|
| Subject Matter, Issue or Bill No. | Legislative Committee or State Agency Considering Matter | Employer Represented |
| Fiscal, Education | Higher Ed, Education, Fiscal | WCA |

Continued on attached pages

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LOBBYIST SIGNATURE

DATE

Carla Hester 12/13/17

CONTINUE ON NEXT PAGE

PCS Services LLC
11/1/2017

Item #15	Date	Location	Description	Employer	Amount
	11/8/2017	STARBUCKS STORE 03302	Rep Senn (pd own), I Plenefisch and C. Holmstrom	4	\$11.18
	11/13/2017	SWING WINE BAR AND CAFE	Rep Kuderer (pd own), R. Weaver, C Holmstrom	15	\$126.45
	11/16/2017	BUDD BAY CAFE	Rep Graves (pd own), R. Weaver, C. Holmstrom	15	\$52.60
	11/22/2017	THE HARDWARE STORE RES	Sen Nelson, R. Weaver, & C. Holmstrom	15	\$64.22

Item #16	Date	Name of Person or Comt Receiving Contribution	Source of Contribution	Amount
	11/2/2017	Joe Fain		2 1000
	11/14/2017	John Braun		2 500
	11/20/2017	Sharon Brown		2 500
	11/14/2017	Steve O'Ban		2 500
	11/14/2017	Ann Rivers		2 1000
	11/20/2017	Mark Schoesler		2 500
	11/14/2017	Annette Cleveland		2 500
	11/20/2017	Karen Kesler		2 500
	11/21/2017	Patty Kuderer		2 500
	11/15/2017	Vandana Slatter		2 500
	11/15/2017	Sharon Nelson		2 500
	11/15/2017	Laurie Jinkins		2 500
	11/15/2017	Nicole Macri		2 500
	11/15/2017	Eric Pettigrew		2 500
	11/15/2017	Marcus Riccelli		2 500
	11/15/2017	Larry Springer		2 500
	11/20/2017	Richard DeBolt		2 500
	11/17/2017	Paul Harris		2 500
	11/15/2017	Michelle Caldier		2 500

11/15/2017 Jacquelin Maycumber

2

500
11000

11/16/2017 Terry Nealey 13 (AmerisourceBergen)
11/16/2017 Ed Orcutt 13(AmerisourceBergen)
11/16/2017 Joe Schmick 13(AmerisourceBergen)
11/2/2017 Joe Fain 13 (AmerisourceBergen)
11/14/2017 Steve O'Ban 13(AmerisourceBergen)
11/14/2017 Hans Zeiger 13(AmerisourceBergen)
11/15/2017 Steve Conway 13(AmerisourceBergen)
11/20/2017 Karen Kesier 13(AmerisourceBergen)
11/15/2017 Tina Orwall 13(AmerisourceBergen)
11/20/2017 Richard DeBolt 13(AmerisourceBergen)

5250

11/3/2017 Joe Fain 13 (Cardinal)
11/14/2017 Ann Rivers 13(Cardinal)
11/14/2017 John Braun 13(Cardinal)
11/14/2017 Hans Zeiger 13(Cardinal)
11/27/2017 Karen Kesier 13(Cardinal)
11/27/2017 Drew Stokesbary 13(Cardinal)
11/29/2017 Steve Bergquist 13(Cardinal)
11/29/2017 Roger Goodman 13(Cardinal)
11/29/2017 Paul Graves 13(Cardinal)
11/23/2017 Steve Hobbs 13(Cardinal)
11/29/2017 Zact Hudgins 13(Cardinal)
11/29/2017 Vicki Kraft 13(Cardinal)
11/23/2017 Marko Lias 13(Cardinal)
11/29/2017 Joyce McDonald 13(Cardinal)
11/29/2017 Mark Mullet 13(Cardinal)
11/29/2017 Terry Nealey 13(Cardinal)
11/29/2017 Joe Schmick 13(Cardinal)
11/29/2017 Melanie Stambaugh 13(Cardinal)
11/27/2017 Pat Sullivan 13(Cardinal)
11/29/2017 Marko Lias 13(McKesson)
11/29/2017 Mark Mullet 13(McKesson)

500

11/15/2017	Vandana Slatter	13(McKesson)	500
11/14/2017	Guy Palumbo	13(McKesson)	500
11/27/2017	Larry Springer	13(McKesson)	500
		12500	
11/3/2017	Joe Fain	In kind (Self- Cindi Holmstrom)	150