

*Amended
T8/17/17*

L2
11/95

Lobbyist Monthly Expense Report
 (as required by Chapter 397, 1995 Session Laws)

DATE FILED PDC
 AUG 15 2017

1. Lobbyist Name
Pierce Consulting Services, LLC

Mailing Address
P. O. Box 4410

City **Tumwater** State **WA** Zip + 4 **98501**

New Address? Yes No

2. This report is for the period **Jan** (Month) **2017** (Year) This report corrects or amends the report for **Jan** (Month) **2017** (Year) Business Telephone **(360) 860-2729**

ALL COMPLETE THIS PART			COMPLETE IF YOU HAVE MORE THAN ONE EMPLOYER		
Include all reportable expenditures by lobbyist and lobbyist's employer for or on behalf of the lobbyist incurred during the reporting period			Amount attributed to each employer		
Expense Category	TOTAL AMOUNT THIS MONTH All employers plus own expense (Columns a + b + c + d and attached pages)	Amounts paid from lobbyist's own funds, not reimbursed or attributed to an employer. Column A	Employer No. <u>1</u> Column B	Employer No. <u>2</u> Column C	Employer No. <u> </u> Column D
3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$ 38,175.00		\$ 0.00	\$ 2,500.00	\$
4. PERSONAL EXPENSES for travel, food and refreshments	1,070.61	\$			
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)	327.08				
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)	10.00				
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)	4,000.00				
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$ 43,572.69	\$	\$ 0.00	\$ 2,500.00	\$

43,582.69 (Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES
 No. 1 (B) Association of Washington Housing Authorities (AWHA)
 No. 2 (C) Bristol-Myers Squibb (BMS)
 No. (D)

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.
 Subject Matter, Issue or Bill No. **Housing, Fisca, Bus&Con.Affairs** Fiscal, Housing, OFM,FII, Human Services
Health Care, Fiscal,Bus&Con.Aff Fiscal, DOR, OFM, Health Care

Employer Represented
AWHA
BMS

Continued on attached pages

13. Of the time spent lobbying, what percentage was devoted to lobbying: the Legislature 80% State Agencies 20%.

14. TERMINATION: (COMPLETE THIS ITEM ONLY IF YOU WISH TO TERMINATE YOUR REGISTRATION)
 Date registration ends: **12/31/16** Employer's name: **AWHA**

I understand that an L-2 report is required for any month or portion thereof in which I am a registered lobbyist. I also understand that once I have terminated my registration, I must file a new registration prior to lobbying for that employer in the future. All registrations terminate automatically on the second Monday in January of each odd numbered year.

CERTIFICATION

I certify that this report is true and complete to the best of my knowledge.

LOBBYIST SIGNATURE *Cindi Holmstrom* DATE **2/13/17**

15. Itemize all of the following expenditures that were incurred by lobbyist or lobbyist employer(s) for legislators, state officials, state employees and members of their immediate families. Show the actual amount incurred for each individual or the amount fairly attributed to each.
- Entertainment expenditures exceeding \$25 per occasion (including lobbyist's expense) for meals, beverages, tickets, passes, or for other forms of entertainment.
 - Travel, lodging and subsistence expenses in connection with a speech, presentation, appearance, trade mission, seminar or educational program.
 - Enrollment and course fees in connection with a seminar or educational program.

Lobbyists must provide an elected official with a copy of the L-2 or Memo Report if the lobbyist reports: 1) spending on one occasion over \$50 for food or beverages for the official and/or his or her family member(s); or 2) providing travel, lodging, subsistence expenses or enrollment or course fees for the official and, if permitted, the official's family.

Date	Names of all Persons Entertained or Provided Travel, etc.	Description, Place, etc.	Sponsoring Employer	Amount
				\$
N/A	Total expenses itemized on attached Memo Reports			

Continued on attached pages.

16. If a monetary or in-kind contribution exceeding \$25 was given or transmitted by the lobbyist to any of the following, itemize the contribution below or on a Memo Report: local and state candidates or elected officials; local and state officers or employees; political committees supporting or opposing any candidate, elected official, officer or employee or any local or state ballot proposition. If a contribution exceeding \$25 was given to the following, itemize the contribution below: a caucus political committee; a political party; or a grass roots lobbying campaign.

Date	Name of Individual or Committee Receiving Contribution	Source of Contribution	Amount
1/30	WFPA PAC	Cindi Holmstrom Self	\$ 10.00
N/A	Total contributions itemized on attached Memo Reports		

If contributions were made directly by a political action committee associated, affiliated or sponsored by your employer, show name of the PAC below. (Information reported by PAC on C-4 report need not be again included in this L-2 report.)

Continued on attached pages.

PAC Name: _____

17. Expenditures for: a) political advertising supporting or opposing a state or local candidate or ballot measure; or b) public relations, telemarketing, polling or similar activities that directly or indirectly are lobbying-related must be itemized by amount, vendor or person receiving payment, and a brief description of the activity. Itemize each expenditure on an attached page that also shows lobbyist name and report date. Put the aggregate total of these expenditures on line 8.
18. Payments by the lobbyist for other lobbying expenses and services, including payments to subcontract lobbyists, expert witnesses and others retained to provide lobbying services or assistance in lobbying and payments for grass roots lobbying campaigns (except advertising/printing costs listed in Item 7).

Date	Recipient's Name and Address	Employer for Whom Expense was Incurred	Amount
1/5/17	Jessica Fortescue	4,5,6,7,8,9,10,12,13,14,15,16	\$ 4,000.00

Continued on attached page.

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98501

2. This report is for the period Jan (Month) 2017 (Year) This report corrects or amends the report for (Month) (Year)

New Address? Yes No

Business Telephone
(360) 870-2729

ALL COMPLETE THIS PART

COMPLETE IF YOU HAVE MORE THAN ONE EMPLOYER

Expense Category	TOTAL AMOUNT THIS MONTH All employers plus own expense (Columns a + b + c + d and attached pages)	Amounts paid from lobbyist's own funds, not reimbursed or attributed to an employer. Column A	Amount attributed to each employer		
			Employer No. <u>4</u> Column B	Employer No. <u>5</u> Column C	Employer No. <u>6</u> Column D
3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$		\$ 3,596.72	\$ 2,697.54	\$ 2,697.54
4. PERSONAL EXPENSES for travel, food and refreshments		\$			
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)					
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)			204.44		
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)					
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$	\$	\$ 4,204.44	\$ 3,000.00	\$ 3,000.00

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES

No. 4 (B) Microsoft Corporation

No. 5 (C) CNSI

No. 6 (D) Rob Makin Consulting (for Unified Grocers, Inc.)

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.
 Subject Matter, Issue or Bill No. Legislative Committee or State Agency Considering Matter

Tech, Ed, Bus&Cons.Affairs Tech, Ed, Energy&Utilities, Labor
 Bus&ConsAffairs, Fiscal, HC HCA, State Government
 Fiscal, Bus&Con.Aff. Fiscal, DoR, Ways & Means

Employer Represented
 Microsoft Corporation
 CNSI
 Rob Makin Consulting

Continued on attached pages

13. Of the time spent lobbying, what percentage was devoted to lobbying: the Legislature 80% State Agencies 20%.

14. TERMINATION: (COMPLETE THIS ITEM ONLY IF YOU WISH TO TERMINATE YOUR REGISTRATION)

Date registration ends: Employer's name:

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CERTIFICATION

I certify that this report is true and complete to the best of my knowledge.

LOBBYIST SIGNATURE DATE

Cindi Holmstrom 2/13/17



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			Employer No. <u>7</u> Column B	Employer No. <u>8</u> Column C	Employer No. <u>9</u> Column D
3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$		\$ 3,596.72	\$ 2,697.54	\$ 2,922.34
4. PERSONAL EXPENSES for travel, food and refreshments		\$			
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)					
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)					
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)			403.28	302.46	327.66
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$	\$	\$ 4,000.00	\$ 3,000.00	\$ 3,250.00

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES
- No. 7 (B) Vulcan, Inc.
 - No. 8 (C) Washington Dental Service Foundation (WDSF)
 - No. 9 (D) Washington Bankers Association

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.
 Subject Matter, Issue or Bill No. Legislative Committee or State Agency Considering Matter

Fiscal, Land Use, Bus&ConAff. Fiscal, OFM, Transp, Energy&Utilities
 Fiscal, Health Care, Hum. Serv. Fiscal, Health Care, Human Services
 Fiscal, Financial, Bus&ConAff. Fiscal, FII, DoR

Employer Represented

Vulcan
 WDS
 WBA

Continued on attached pages

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Cindi Holmstrom

DATE

2/13/17

CONTINUE ON NEXT PAGE



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3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$		\$ 1,798.36	\$ 0.00	\$ 1,955.72
4. PERSONAL EXPENSES for travel, food and refreshments		\$			873.15
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)					122.64
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)					10.00
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE		10.00			10.00
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)			201.64		
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$	\$	\$ 2,000.00	\$ 0	\$ 3,170.79

11. EMPLOYERS' NAMES

No. 10 (B) Washington Forest Protection Association (WFPA)

No. 11 (C) Washington Mortgage Bankers Association (WMBA)

No. 12 (D) Washington Roundtable

(Attach additional page(s) if you lobby for more than three employers.) **3180.79**

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.

Subject Matter, Issue or Bill No. Legislative Committee or State Agency Considering Matter Employer Represented

Fiscal, NatRes, Bus&Cons.Aff. Fiscal, Natural Resources, Environment WFPA

Fiscal, Financial, Bus&Cons.Aff. Fiscal, FII, DoR WMBA

Fiscal, Ed, Bus&Cons.Aff. Fiscal, Education, DoR, OFM Washington Roundtable

Continued on attached pages

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14. TERMINATION: (COMPLETE THIS ITEM ONLY IF YOU WISH TO TERMINATE YOUR REGISTRATION)

Date registration ends: **12/31/16** Employer's name: **WMBA**

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Cindi Holmseth **2/12/17**

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			Employer No. <u>13</u> Column B	Employer No. <u>14</u> Column C	Employer No. <u>15</u> Column D
3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$		\$ 2,472.75	\$ 2,697.54	\$ 3,596.72
4. PERSONAL EXPENSES for travel, food and refreshments		\$		101.68	95.78
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)					
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)					
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)			277.25	302.46	403.28
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$	\$	\$ 2,750.00	\$ 3,101.68	\$ 4,095.78

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES
 No. 13 (B) Washington Wholesale Druggists Association (WWDA)
 No. 14 (C) Russell Investments
 No. 15 (D) Comcast Cable Communications

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.
 Subject Matter, Issue or Bill No. **Fiscal, Tax, Health Care, HumServ. Fiscal, Tax, Health Care, Bus&Cons.Aff.**
 Legislative Committee or State Agency Considering Matter **Fiscal, StGovt, Bus&Cons.Aff. Fiscal, DoR, OFM Telecom, Bus&Cons.Aff. Telecom, Energy&Utilities, Fiscal**

Employer Represented
**WWDA
 Frank Russell Company
 Comcast**

Continued on attached pages

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3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$		\$ 2,697.54	\$ 2,247.97	\$
4. PERSONAL EXPENSES for travel, food and refreshments		\$			
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)					
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)					
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)			302.46	252.03	
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$	\$	\$ 3,000.00	\$ 2,500.00	\$

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES

No. 15 (B) WA Charters Action (WCA)
 No. 16 (C) College Success Foundation (CSF)
 No. ____ (D)

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.

Subject Matter, Issue or Bill No.	Legislative Committee or State Agency Considering Matter	Employer Represented
Fiscal, Education Fiscal, Education	Higher Ed, Education, Fiscal Higher Ed, Fiscal	WCA CSF

Continued on attached pages

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LOBBYIST SIGNATURE: Cindi Holmstrom DATE: 2/10/17

L-2 Attachment - Pierce Consulting Services, LLC

Jan-17

Item #15

Sen Fain (pd own), Rep Springer (29.21), Rep
Graves (29.21), Rep Goodman (29.21), K Hoff, C.
1/24/2017 Holmstrom, R. Makin, D. Shoemaker

4 204.44

1/31/2017 Sen Wellman; Sen Fain; Reps Springer, McBride,
Graves; C. Holmstrom, R. Makin, D. Eliason, Share
of total (all members paid own)

12 122.64