

L2
11/95

DATE FILED PDC

NOV 14 2017

Lobbyist Monthly Expense Report
 (as required by Chapter 397, 1995 Session Laws)

1. Lobbyist Name
Pierce Consulting Services, LLC

Mailing Address
P. O. Box 4410

City State Zip + 4
Tumwater WA 98501

New Address? Yes No

2. This report is for the period October 2017 This report corrects or amends the report for _____ (Month) (Year) (Month) (Year)

Business Telephone
(360) 860-2729

ALL COMPLETE THIS PART		COMPLETE IF YOU HAVE MORE THAN ONE EMPLOYER			
Include all reportable expenditures by lobbyist and lobbyist's employer for or on behalf of the lobbyist incurred during the reporting period		Amount attributed to each employer			
Expense Category	TOTAL AMOUNT THIS MONTH All employers plus own expense (Columns a + b + c + d and attached pages)	Amounts paid from lobbyist's own funds, not reimbursed or attributed to an employer. Column A	Employer No. 1 Column B	Employer No. 2 Column C	Employer No. 3 Column D
3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$ 34,425.00		\$ 3,000.00	\$ 2,500.00	\$ 1,812.06
4. PERSONAL EXPENSES for travel, food and refreshments	489.94	\$			
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)					
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)	3,250.00	250.00			
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)	3,000.00				187.94
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$ 41,164.94	\$ 250.00	\$ 3,000.00	\$ 2,500.00	\$ 2,000.00

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES
 No. 1 (B) The Everett Clinic
 No. 2 (C) Bristol-Myers Squibb (BMS)
 No. 3 (D) WA State Opportunity Scholarship (WSOS)

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.
 Subject Matter, Issue or Bill No. Legislative Committee or State Agency Considering Matter Employer Represented

Health Care, Fiscal, Bus&Con. Aff Fiscal, OFM, HCA
 Health Care, Fiscal, Bus&Con. Aff Fiscal, DOR, OFM, Health Care
 Higher Education, Education Fiscal, OFM

Everett
 BMS
 WSOS

Continued on attached pages

13. Of the time spent lobbying, what percentage was devoted to lobbying: the Legislature 80% State Agencies 20%.

14. TERMINATION: (COMPLETE THIS ITEM ONLY IF YOU WISH TO TERMINATE YOUR REGISTRATION)

Date registration ends: _____ Employer's name: _____

I understand that an L-2 report is required for any month or portion thereof in which I am a registered lobbyist. I also understand that once I have terminated my registration, I must file a new registration prior to lobbying for that employer in the future. All registrations terminate automatically on the second Monday in January of each odd numbered year.

CERTIFICATION

I certify that this report is true and complete to the best of my knowledge.

LOBBYIST SIGNATURE: Cindi Holm DATE: 11/14/17

Lobbyist Name

Pierce Consulting Services, LLC

Reporting Period

October (Month)

2017 (Year)

15. Itemize all of the following expenditures that were incurred by lobbyist or lobbyist employer(s) for legislators, state officials, state employees and members of their immediate families. Show the actual amount incurred for each individual or the amount fairly attributed to each.

- Entertainment expenditures exceeding \$25 per occasion (including lobbyist's expense) for meals, beverages, tickets, passes, or for other forms of entertainment.
- Travel, lodging and subsistence expenses in connection with a speech, presentation, appearance, trade mission, seminar or educational program.
- Enrollment and course fees in connection with a seminar or educational program.

Lobbyists must provide an elected official with a copy of the L-2 or Memo Report if the lobbyist reports: 1) spending on one occasion over \$50 for food or beverages for the official and/or his or her family member(s); or 2) providing travel, lodging, subsistence expenses or enrollment or course fees for the official and, if permitted, the official's family.

Date	Names of all Persons Entertained or Provided Travel, etc.	Description, Place, etc.	Sponsoring Employer	Amount
				\$
N/A	Total expenses itemized on attached Memo Reports			

Continued on attached pages.

16. If a monetary or in-kind contribution exceeding \$25 was given or transmitted by the lobbyist to any of the following, itemize the contribution below or on a Memo Report: local and state candidates or elected officials; local and state officers or employees; political committees supporting or opposing any candidate, elected official, officer or employee or any local or state ballot proposition. If a contribution exceeding \$25 was given to the following, itemize the contribution below: a caucus political committee; a political party; or a grass roots lobbying campaign.

Date	Name of Individual or Committee Receiving Contribution	Source of Contribution	Amount
			\$
N/A	Total contributions itemized on attached Memo Reports		

If contributions were made directly by a political action committee associated, affiliated or sponsored by your employer, show name of the PAC below. (Information reported by PAC on C-4 report need not be again included in this L-2 report.)

Continued on attached pages. PAC Name: _____

17. Expenditures for: a) political advertising supporting or opposing a state or local candidate or ballot measure; or b) public relations, telemarketing, polling or similar activities that directly or indirectly are lobbying-related must be itemized by amount, vendor or person receiving payment, and a brief description of the activity. Itemize each expenditure on an attached page that also shows lobbyist name and report date. Put the aggregate total of these expenditures on line 8.

18. Payments by the lobbyist for other lobbying expenses and services, including payments to subcontract lobbyists, expert witnesses and others retained to provide lobbying services or assistance in lobbying and payments for grass roots lobbying campaigns (except advertising/printing costs listed in Item 7).

Date	Recipient's Name and Address	Employer for Whom Expense was Incurred	Amount
10/5/17	Jessica Fortescue	3,4,5,7,8,10,12,13,14,15,16	\$ 3,000.00

Continued on attached page.

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 (Month) (Year)

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ALL COMPLETE THIS PART			COMPLETE IF YOU HAVE MORE THAN ONE EMPLOYER		
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Expense Category	TOTAL AMOUNT THIS MONTH All employers plus own expense (Columns a + b + c + d and attached pages)	Amounts paid from lobbyist's own funds, not reimbursed or attributed to an employer. Column A	Employer No. <u>4</u> Column B	Employer No. <u>5</u> Column C	Employer No. <u>6</u> Column D
3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$		\$ 3,624.12	\$ 2,718.09	\$
4. PERSONAL EXPENSES for travel, food and refreshments		\$	231.36		
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)					
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)					
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)			375.88	281.91	
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$	\$	\$ 4,231.36	\$ 3,000.00	\$

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES
- No. 4 (B) Microsoft Corporation
- No. 5 (C) CNSI
- No. ___ (D)

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.
- | | | |
|--|--|-------------------------------|
| Subject Matter, Issue or Bill No. | Legislative Committee or State Agency Considering Matter | Employer Represented |
| Tech, Ed, Bus&Cons. Affairs
Bus&ConsAffairs, Fiscal, HC | Tech, Ed, Energy&Utilities, Labor
HCA, State Government | Microsoft Corporation
CNSI |

Continued on attached pages

13. Of the time spent lobbying, what percentage was devoted to lobbying: the Legislature 80% State Agencies 20%.

14. TERMINATION: (COMPLETE THIS ITEM ONLY IF YOU WISH TO TERMINATE YOUR REGISTRATION)

Date registration ends: _____ Employer's name: _____

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CERTIFICATION

I certify that this report is true and complete to the best of my knowledge.

LOBBYIST SIGNATURE: *Cindi Holmstrom* DATE: 11/14/17

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Amount attributed to each employer

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			Column B	Column C	Column D
3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$		\$ 3,624.12	\$ 2,718.09	\$
4. PERSONAL EXPENSES for travel, food and refreshments		\$		21.13	
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)					
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)					
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)			375.88	281.91	
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$	\$	\$ 4,000.00	\$ 3,021.13	\$

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES
- No. 7 (B) **Vulcan, Inc.**
- No. 8 (C) **Washington Dental Service Foundation (WDSF)**
- No. (D)

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.
- | | | |
|---|--|----------------------|
| Subject Matter, Issue or Bill No. | Legislative Committee or State Agency Considering Matter | Employer Represented |
| Fiscal, Land Use, Bus&ConAff.
Fiscal, Health Care, Hum.Serv. | Fiscal, OFM, Transp, Energy&Utilities
Fiscal, Health Care, Human Services | Vulcan
WDS |

Continued on attached pages

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Cindi Holmuth DATE 11/14/17

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3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$		\$ 1,812.06	\$	\$ 1,970.61
4. PERSONAL EXPENSES for travel, food and refreshments		\$	79.15		79.15
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)					
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)					
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)			187.94		204.39
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$	\$	\$ 2,079.15	\$	\$ 2,254.15

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES
 No. 10 (B) Washington Forest Protection Association (WFPA)
 No. ____ (C)
 No. 12 (D) Washington Roundtable

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.
 Subject Matter, Issue or Bill No. Legislative Committee or State Agency Considering Matter Employer Represented

Fiscal, NatRes, Bus&Cons.Aff. Fiscal, Natural Resources, Environment WFPA
 Fiscal, Ed, Bus&Cons.Aff. Fiscal, Education, DoR, OFM Washington Roundtable

Continued on attached pages

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3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$		\$ 2,491.58	\$ 2,718.09	\$ 3,624.12
4. PERSONAL EXPENSES for travel, food and refreshments		\$			79.15
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)					
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)			3,000.00		
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)			258.42	281.91	375.88
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$	\$	\$ 5,750.00	\$ 3,000.00	\$ 4,079.15

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES
 No. 13 (B) Washington Wholesale Druggists Association (WWDA)
 No. 14 (C) Russell Investments
 No. 15 (D) Comcast Cable Communications

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.
 Subject Matter, Issue or Bill No. Legislative Committee or State Agency Considering Matter Employer Represented

Fiscal, Tax, Health Care, HumServ. Fiscal, Tax, Health Care, Bus&Cons.Aff. WWDA
 Fiscal, StGovt, Bus&Cons.Aff. Fiscal, DoR, OFM Frank Russell Company
 Telecom, Bus&Cons.Aff. Telecom, Energy&Utilities, Fiscal Comcast

Continued on attached pages

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3. COMPENSATION earned from employer for lobbying this period (salary, wages, retainer)	\$		\$ 1,812.06	\$	\$
4. PERSONAL EXPENSES for travel, food and refreshments		\$			
5. ENTERTAINMENT, GRATUITIES, TRAVEL, SEMINARS for state officials, employees, their families (See #15)					
6. CONTRIBUTIONS to elected officials, candidates and political committees (See #16)					
7. ADVERTISING, PRINTING, INFORMATIONAL LITERATURE					
8. POLITICAL ADS, PUBLIC RELATIONS, POLLING, TELEMARKETING, ETC. (See #17)					
9. OTHER EXPENSES AND SERVICES (See #18)			187.94		
10. TOTAL COMPENSATION AND EXPENSES INCURRED THIS MONTH	\$	\$	\$ 2,000.00	\$	\$

(Attach additional page(s) if you lobby for more than three employers.)

11. EMPLOYERS' NAMES
 No. 16 (B) **WA Charters Action (WCA)**
 No. ____ (C)
 No. ____ (D)

12. Subject matter of proposed legislation or other legislative activity or rulemaking the lobbyist was supporting or opposing.
 Subject Matter, Issue or Bill No. **Fiscal, Education** Legislative Committee or State Agency Considering Matter **Higher Ed, Education, Fiscal** Employer Represented **WCA**

Continued on attached pages

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CONTINUE ON NEXT PAGE

PCS Services LLC

10/1/2017

Item #16

Date	Name of Person or Comt Receiving Contribution	Source of Contribution	Amount
10/2/2017	Mark Mullet	13 (AmerisourceBergen)	500
10/3/2017	Annette Cleveland	13 (AmerisourceBergen)	500
10/3/2017	Ann Rivers	13 (AmerisourceBergen)	500
10/23/2017	Pat Sullivan	13 (Cardinal)	500
10/31/2017	Marko Lias	13 (Mckesson)	500
10/31/2017	Steve Hobbs	13 (Mckesson)	500
		3000	
10/28/2017	Jenny Durkan	In kind donation (self)	90
10/25/2017	Jenny Durkan	self	160
			250